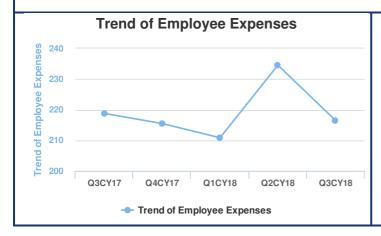


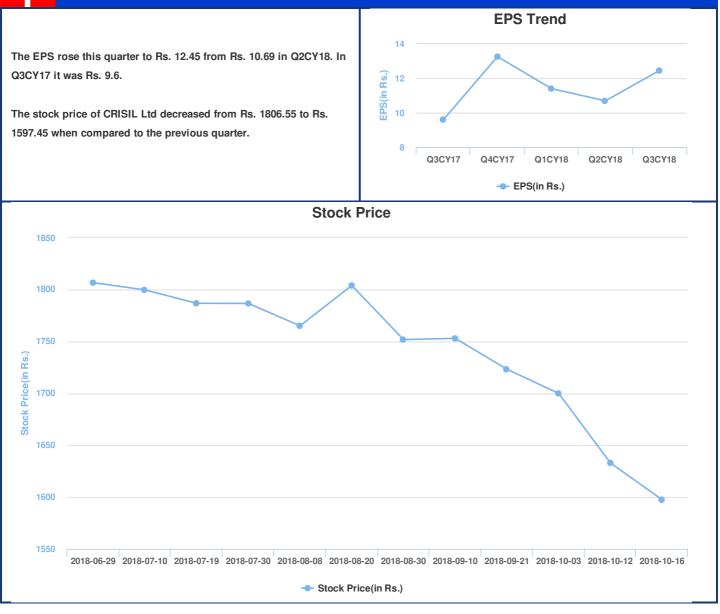
Revenue fell by 2.43% to Rs. 425.46 Cr in Q3CY18 when compared to the previous quarter. On the other hand, it rose by 3.84% when compared with Q3CY17. It displayed an erratic but decreasing trend from Q3CY17 to Q3CY18. EBITDA was Rs. 140.74 Cr for Q3CY18, a rise of 12.22% compared to Q2CY18. It grew by 24.94% compared to Q3CY17. The EBITDA had been decreasing in the period Q1CY18 to Q2CY18. The EBITDA increased in Q4CY17 and Q3CY18. PAT for Q3CY18 was Rs. 90.01 Cr, a rise of 16.7% when compared to Q2CY18. The PAT had been decreasing in the period Q1CY18 to Q2CY18. The PAT increased in Q4CY17 and Q3CY18.



The EBITDA Margin grew to 33.08% in Q3CY18, a rise of 432.0 bps compared to the last quarter. It was due to the fall in employee expenses as a proportion of sales. The EBITDA Margin was 27.5% same quarter last year. PAT Margin increased from 17.69% in Q2CY18 to 21.16% this quarter. It rose due to the rise in the EBITDA Margin and interest.

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## **HDFC** securities



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	3rd Qtr 201 809	3rd Qtr 201709	VAR %	2ndQtr 201806	VAR (%)
QUARTERLY - CONSOLIDATED RESULTS - CRISIL Ltd (Curr. Rs in Cr.) As on 17/10/2018					
Gross Sales	425.46	409.71	3.8	436.05	-2.43
Net Sales	425.46	409.71	3.8	436.05	-2.43
Other Income	28.76	3.97	624.4	17.36	65.67
Total Income	454.22	413.68	9.8	453.41	0.18
Total Expenditure	313.48	301.03	4.1	328	-4.43
Employee Expenses	216.44	218.77	-1.1	234.55	-7.72
Selling & Administrative Expenses	62.98	55.23	14	59.82	5.28
Other Expenses	34.06	27.03	26	33.63	1.28
TOTAL EXPENDITURE	313.48	301.03	4.1	328	-4.43
PBIDT	140.74	112.65	24.9	125.41	12.22
Interest	0	0.12	0	0.69	-100.00
PBDT	140.74	112.53	25.1	124.72	12.84
Depreciation	10.24	11.17	-8.3	10.41	-1.63
PBT	130.5	101.36	28.7	114.31	14.16
Tax	34.78	32.91	5.7	43.7	-20.41
Deferred Tax	5.71	-0.97	688.7	-6.52	-187.58
Reported Profit After Tax	90.01	69.42	29.7	77.13	16.70
Net Profit after Minority Interest & P/L Asso.Co.	90.01	69.42	29.7	77.13	16.70
Adjusted Profit After Extra-ordinary item	90.01	69.42	29.7	77.13	16.70
Basic:					
EPS before Exceptional/Extraordinary items-Basic	12.5	9.7	28.9	10.74	16.39
EPS after Exceptional/Extraordinary items-Basic	12.5	9.7	28.9	10.74	16.39
Diluted:					
EPS before Exceptional/Extraordinary items-Diluted	12.45	9.6	29.7	10.69	16.46
EPS after Exceptional/Extraordinary items-Diluted	12.45	9.6	29.7	10.69	16.46
Equity	7.2	7.16	0.6	7.18	0.28

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